

Vanessa C. Hampton

Senior Vice President - Not for Profit & Government Banking Team Lead



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Introduction

Vanessa leads the Not for Profit and Government Banking Team for Virginia as well as managing client relationships. She has a broad range of experience in the banking and insurance industry, which allows her to provide consultative advice to her clients.

Background & Experience

Vanessa has been with Truist for 22 years. She has held many roles over the years including Commercial Banking Relationship Manager, Commercial Property & Casualty Insurance Consultant, Fixed Income Trader and Management Trainee.

She has been an advisor to many Nonprofit and Government clients throughout her career. She has advised clients on real estate transactions, structure bond transactions and New Market Tax Credits. Her areas of expertise include Healthcare, Education, Government, Senior Living Organizations (CCRC's) and Social Service Organizations.

She is an active community volunteer and serves on the board of Memorial Foundation for Children, the YWCA and the Richard Bland College Foundation.

Education & Certifications

Vanessa earned a BBA in Finance from Radford University in 2001 and completed the Wake Forest Banking School program in 2007.